

游海克

(86)135-6033-2327, youhk.11@sem.tsinghua.edu.cn

教育背景

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|---------------|------|--------|------|-------|
| 2011.9-2013.7 | 清华大学 | 经济管理学院 | 金融专业 | 金融学硕士 |
| 2006.9-2010.7 | 中山大学 | 管理学院 | 会计专业 | 管理学学士 |

- 成绩 (GPA): 3.8/5.0 5/110 (前5%); 连续2年获学校一等奖学金与连续3年获国家励志奖学金
- 主修课程:《投资学》《公司理财》《财务报表分析》《财务会计》《经济法》《税法》《审计》《成本会计》等
- 专业技能: 证券从业资格2门, 特许金融分析师二级 (CFA level II), 注册会计师4门在考;

工作与实习

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| 2011.11-2012.6 | 招商局科技投资有限公司 (PE) | 投资分析师 | 深圳 |
| 2010.7-2011.9 | 魔杰仕魔术娱乐有限公司 (创业) | 项目总监 | 广州 |
| 2010.1-2010.6 | 中信银行广州分行 | 客户经理助理 | 广州 |
| 2009.1-2009.4 | 毕马威华振会计师事务所 (KPMG) | 审计助理 | 佛山 |

- 参与××项目风险投资工作, 负责前期行业研究、中期内部尽职调查、外围同行8家企业调研, 作为项目小组负责人协助企业完成130页融资计划书与90页发展管理诊断报告, 该项目最终获招商科技4500万元股权投资;
- 熟悉PE投资运作流程和项目商业模式结构分析, 对LCD行业有较深认识, 了解企业IPO发行审核合规性要求。
- 国内第一家魔术娱乐细分市场专业型服务公司 (文化创意类), 与广州文化创意行业协会共同创立魔术创意中心, 承接大型活动项目50多次, 成功积累腾讯、迅雷、保利地产、宝洁公司等重要客户, 该公司仍运作良好;
- 统筹对外风险资本融资任务, 撰写商业计划书, 参加南交所项目对接与谈判, 并成功引入第一轮天使投资。
- 参与亚运城80亿元银团贷款项目, 协助经理准备相关申报材料, 协调中信、富力、雅居乐、碧桂园、世茂5家地产公司完成信贷审核报告和贷款方案设计, 负责相关发行公告和备忘录的核对与修改, 筹备签约仪式等。
- 参与广州××集团年审工作, 独立负责分公司年审银行询证事项, 编写银行贷款工作底稿, 辅助正式员工完成高级项目的审计, 协助企业财务分析等, 团队在9天高强压力下内高效完成分公司8个事业部所有审计工作。
- 参与佛山××集团IPO筹备工作, 重点参与发行人改制设立情况分析, 并与财务部、人事部及薪酬管理委员会相关人士沟通, 了解客户编制董事薪酬表的详细过程, 做抽样测试以确认这个过程的有效性、正确性, 独立负责参与凭证抽查、协助经理编制集团合并财务报表, 并负责编写会计报表附注及相关审计报告初稿。

课外活动

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| 2011.9-2012.6 | 清华大学研究生院创业与投资协会 | 会长 |
| 2007.9-2009.6 | 魔术协会 & 广东高校魔术联盟 | 副会长 (创办人) |
| 2006-2009 | 其他课外活动 | |

- 作为协会负责人, 统筹负责、策划清华大学VC/PE系列培训、创业家校园讲座、创业与资本配对计划等活动;
- 通过对20家早期科技项目进行创业孵化培育辅导、引导国家科技部火炬创新基金进行相关早期投资。
- 统筹负责首届校园魔术文化节大型晚会 (700人次), 取得6000元赞助, 得到4家平面媒体、3家电视媒体报道;
- 创办高校魔术联盟 (统筹14间社团), 负责第二届校园魔术节大型晚会暨高校魔术联盟省内巡演 (8000人次)。
- 省假肢康复中心汶川地震心理辅导志愿者、第8届全国大学生运动会志愿者, 第102届广交会志愿者等;

个人技能

- 语言: 国家英语六级598, 托业775, 听、说、读、写熟练; 粤语和普通话水平标准, 能读繁体字;
- 操作: 熟练操作Word、Excel、PowerPoint等办公软件及Eviews和SAS等统计软件;

Edward You

+86 135-6033-2327

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EDUCATION

- 2011.9-2013.6 **SEM AT TSINGHUA UNIVERSITY** **Beijing**
Master of Finance degree, June 2013
Chairman of V.C P.E& Entrepreneurship Association; A member of Finance Clubs
- 2006.9-2010.6 **SYSBS AT SUN YAT-SEN UNIVERSITY** **Guangzhou**
Bachelor in Accounting
Excellent Student Scholarship for 3 consecutive years; Co-chair of Magic Clubs

EXPERIENCE

- 2011.11-2012.6 **CHINA MERCHANTS TECHNOLOGY INVESTMENT** **Shenzhen**
Associate, Venture Capital Team
 - Participated in an LCD project's market research, performed in-depth due diligence and valuation analysis on the target company, which got 45 million RMB venture capital investments eventually;
 - Modeled equity financing and pre-IPO financing structures of the target company, and was familiar with the investment operation process of VC/PE and industry analysis, as well as the IPO requirement;
 - Worked closely with team members to originate Investment Analysis Report and completed the Management Diagnosis Report of the target company, aiming to increasing its value.
- 2010.7-2011.9 **MAGICSHOW ENTERTAINMENT (ENTREPRENEURSHIP)** **Guangzhou**
Project Director
 - Led the establishment of Magicshow which is the first professional magic entertainment company in China, undertook at least 50 times large scale activities and kept the company in a rapid growth;
 - Wrote the business plan at the early stage, attended project roadshow and promoted to the potential investors, and successfully introduced an angel investor to Magicshow;
 - Developed strategy for marketing to new prospective clients, resulted in increasing some high quality clients including P&G, Tencent, Ogilvy, and BMW etc.
- 2010.1-2010.6 **CHINA CITIC BANK** **Guangzhou**
Credit manager Assistant, branch of Guangzhou
 - Participated in ¥ 8 billion syndicated loan of Asian Games Town and mainly worked on preparing the confidential investment and offering memoranda, assisted manager to complete the credit audit report and design the loan scheme of 5 listed real estate companies;
 - Coordinated different departments to organize the contract signing ceremony, contributing to the success of a large contract for the firm;
 - Forecasted annual and quarterly income statements, cash flow and balance sheets, conducted comparative valuation analysis, discounted cash flow analysis for different kinds of companies.
- 2009.4-2009.6 **GP CERTIFIED PUBLIC ACCOUNTANTS** **Guangzhou**
Audit Assistant
 - Participated in year-end auditing of two A share listed companies GMH and GMZ. Completed the working paper of the Accounts Payable& Receivable section and some of the P&L items.
 - Identified auditing issues and coordinated with senior associates and executives to sort out the problem, and ensured accurate client information was given to audit team.
 - Helped the manager in preparing the group's consolidated financial statements and its annotation.
- 2009.1-2009.4 **KPMG** **Guangzhou**
Audit Assistant
 - Walked through the year-end auditing of GPC program. Be in charge of the budget, month end testing, auditing of Cash & Bank and Fixed Assets section, stock taking assignments and other supporting jobs, and successfully completed all audit work of 8 divisions of the company within 9 days;
 - Assisted the senior analyst to complete the high-level audit process and financial analysis of FSHT IPO program. Completed the working paper of the P&L items. Assisted in assets and capital verification, internal control review, expense review, including sampling tests to confirm the effectiveness of the establish process of directors' compensation.

PERSONAL

- CFA, Level 2 candidate, 2012.
- Community outreach: Volunteer for 8 th National University Games and 102 nd session of Canton Fair.
- Languages: English (Fluent), Mandarin (Native), Cantonese (Native)
- Frequent user of Word ,Excel, PowerPoint and statistical analysis software (SPSS, SAS, Eviews)